



## **ABE Seeks Account Executive**

**04/10/2025**

Unique opportunity to join Western North Carolina's premier office technology provider. Advanced Business Equipment (ABE) is seeking enthusiastic individuals to join our sales team. ABE is based in Asheville, NC with a satellite sales office in Greenville, SC and has been providing the region with quality office technology for over 40 years.

ABE provides a diverse range of products and services from world leading manufacturers and our award-winning local service and support team assures our customers the results they expect.

If you are seeking a career in technology sales and account management, we would like to talk to you. If you want to learn B2B sales and how grow a loyal customer base through professionalism, integrity, and outstanding work ethic, we want to talk to you. If you are looking for an opportunity to build a long-lasting career with a local business that adapts to the changing demands for technology, we want to talk to you.

As a Sales Account Executive, you will partner with business owners and managers in every industry to provide essential products and services to help them run their businesses more efficiently and securely. ABE provides a suite of business class products for printing and scanning, document management and workflow, as well as comprehensive managed IT, managed voice and network and data security solutions.

ABE provides an effective on-boarding and training program to help new team members become the best they can be. As a member of our sales team, you will leverage the knowledge of our other seasoned sales team members to help make the most of opportunities that you uncover through consistent prospecting.

ABE provides a training salary, generous commission program, group health and wellness benefits, car expense allowance, company cell phone, laptop, and 401K.

Please send your resume to [careers@abecarolina.com](mailto:careers@abecarolina.com)